

MS. GRAZIELLA ARNAUDO

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SOCIAL SCIENCES & MEDIA RESEARCHER

Senior Middle Executive

PROFESSIONAL PATH

PROFESSIONAL OF MISSION & PROJECT

Keywords: Agent, Analyst, Coordinator, Advisor, Researcher, Supervisor, Rep's, Director.

I am Graziella Arnaudo. At 60 years old, with a purist bent, I specialize, by virtue of my perception and high emotional quotient, in all content that brings beneficial benefits to your interest.

My present and future mission: To share practical advice and insights, with/without management, with/without coaching, with/without AI; with a touch of honesty and authenticity.

In challenging situations, I prove to be a highly effective person.

SKILLS

- Helping my mother, who has a neurodegenerative disease associated with dementia - 10 years
- CRM, Representing service and product Satisfaction - 10 years
- Leveraging innovation, between giftedness and standard, ICT, press, project, business, NPO - 15 years
- Plan for success (using PESTEL analysis clearly)
- Watching, tracking, researching, gathering information, processing, controlling, representing, and disseminating information
- Securing funding (\$ 320,000 or more)

ICT: OSI, TCP/IP. C++ , SQL, Java. Internet/Extranet. MSO 365, Sage 50, SAP, Oracle, Citrix

Values:

Self-determination of actions. Self-determination of thought

Personal security. Security in the immediate environment. Security in society

Language: English 80% (IELTS) and French 100%

EDUCATION

Introduction to Negotiation, Yale University by Coursera	2026	Online
DCS Management of SMEs ± 70 employees, AFPA Professional Training	2009	France
Master Media Studies, Free Auditor, University of Quebec in Montreal	1998	Canada
BA Social Science, Free Auditor, University of Paris 5 Descartes-Sorbonne	1986-1987	France

PROFESSIONAL OCCUPATION

• CAREGIVER 7/24 (Mother with severe NCD)	2016-2026	France
• Subrogated Guardian (Mother with severe NCD)	2023-Present	France
• Union Council for Trustee – Condominium of 44 owners	2020-2022	France
• Curator (Mother with NCD)	2016-2018	France
• SUPERVISOR Master's exams EDHEC and IPAG Business Schools	2016-2017	France
• Skills Assessment at ESCCOM and Psychology sessions at ITEC	2015	France
• ADVISOR Publishing Ads at GQ Guide	2014	Canada
• CRM Agent (@Moneris) & ADVISOR Publishing Ads at Elles Media	2010-2012	Canada
• HRM at Coutances City Hall (Training SME's GM Assistant)	2009	France
• CRM Agent Team Motivator – Products Services Center (@Bell)	2006-2008	Canada
• ADVISOR Publishing Ads at Monaco-Communication	2005	Monaco
• CRM-HOTLINER 24/7 USA-Canada Zone 1 (@Visa @RogersFR)	2003-2004	Canada
• Independent COMMUNICATOR for Multimedia-Web-Video customers	1999-2002	Canada
• Independent http://www.companylisting.ca/Grace_ARNAUDO/default.aspx	1998	Canada
• Independent Researcher for TV9 Community "Municipal Scenes"	1997	Canada
• ADVISOR Publishing Ads at the Canadian Fashion Network Guide	1996	Canada
• CRM Agent Top Notch (@OSMconcerts @CTVMontreal @TourismeQuebec)	1994-1995	Canada
• CRM Agent (@LePoint @Caisse_Epargne)	1993-1994	France
• Executive NPO President A.U.M 3615 Telecom + Hungary and USA	1989-1991	France
• Booker for Female Models at Metropolitan and Success	1988	France
• Secretary at the Prefects Lounge MINISTRY of Public Safety (Interim)	1987	France
• PRESS (1200 h) Host-Director 95.2 FM co-production Beaubourg	1986-1988	France

ACHIEVEMENTS

- Vertical communication with court-appointed representatives and senior B-level managers at Bell
- Review of the guardian's management accounts submitted to the Guardianship Judge
- Priority is given to medical and healthcare aspects, field operations, and logistics to ensure overall cohesion between the tutor and the stakeholders
- Saved my mother from probable death due to a medically inadequate nursing home
- Bank transactions, managed with a positive profit. And, correspondence with pension funds
- Neighborhood watch with police, monitoring the behavior of 9 residents for compliance with regulations
- Minutes of Ministerial meetings with Prefects
- Personal figure @Bell: \$3,2 M in gross sales / 18 months – inbound & outbound calls
- +22,000 clients personally handled in marketing
- Highly appreciated by 94% of prospects and clients (numerous markets) for my organic connection
- Top-notch CRM marketing campaigns @TourismeQuebec @CTVMontreal @OSMconcerts
- Partnerships: General Electric Quebec, Air Canada, Outgames Montreal, Image+Nation Montreal
- Areas of expertise: Health, Design, Culture, Media, ICT, Finance, Real Estate, Tourism and Luxury
- Advisor to 3 independent innovation consultants
- Validated for 1 year by the Office of the Commissioner of Lobbying of Canada (Multimedia) in Ottawa
- Secured \$250,000 in operating grants (my NPO + 1 company)
- 185 VIPs met
- Distributed by @CBC 'Montreal Fashion Week' and News @CTVMontreal
- Local and national press relations covering culture, IT networks, and political issues
- Essential presence at events such as the inauguration of the Sophia-Antipolis technology park with the Senator, REED organization events in Cannes, and certain innovations in the Principality of Monaco
- Media guest in the Culture section: Montreal International Multimedia Market, Jutra Awards for Quebec Cinema in Montreal, Monte-Carlo Television Festival, Montreal Fashion Week, MIDEM Cannes
- Radio show proposal submitted to the Montreal Radio, Television, and Film Writers Society
- Published in: Journal Montréal, Elle Québec, Châtelaine, Nice-Matin (Business Section), and more
- 850 hours of live broadcasting, covering topics such as architecture and the 14th arrondissement of Paris

FREE TIME

Faith, Digital Technology, Fine Arts, Fitness, Neurocognitive Care_Wellbeing_Nature

REFERENCES

" Legal Guardian, Ms. ANSELME ": Ms. ARNAUDO is fully committed to the various responsibilities of curator, showing initiative and rigor without fail for good management of the accounts of her protected.

" Retail Banking Branch Manager, Mr. BENHACENE ": I can only recommend Ms ARNAUDO's qualities in full: her commitment, her rigor, her management, her follow-up, and the positive results she achieves.