GRACE ARNAUDO

MBTI - INTJ: Analyst Personality_Architect Profile. RIASEC - SEA

Job: Management | Information

Career in CANADA: Telecom customer Manager

Career in FRANCE: Care assistant - Substitute tutor - NPO President & Press

Human Interface | Cell: (+33) 650.158.717

Digital Worker | conscience.ag@gmail.com

Competencies

- -Strategic, legal, informational, and competitive intelligence
- -Committed to facilitating solutions, steering objectives toward a positive outcome (minimal interaction)
- -Strong knowledge of tools for association, NGO, and business
- -Development of my awareness, intuition, reason and programming
- -Drive change and ideas through effective thinking and organizing
- -Navigate projects or environments with a global vision and a creative logistical mindset
- -Digital and ethical knowledge transfer
- -Media, partnership and chosen relationship

Interests:

- -Advice & Knowledge in the service of otherness
- -Independence with a quick mind
- -Oriented toward contributing to PESTEL analysis
- -Contribution to the planning and execution of complex projects requiring analysis and understanding

Values:

- -Self-determination of actions. Self-determination of thought
- -Personal security. Security in the immediate environment. Security in society
- -Promotes otherness as a natural complement to well-being

IT Proficiency:

- -C++, SQL, Java. Internet/Extranet. MSO 365, Sage 50, SAP, Oracle, Citrix
- -Tools used: Mastered, AI compatible

Language:

-English 80% (IELTS) and French 100%

Achievements

- "Legal Guardian, Ms ANSELME": Grace ARNAUDO is fully committed to the various responsibilities of curator, showing initiative and rigor without fail for good management of the accounts of her protected.
- "Retail Banking Branch Manager, Mr. BENHACENE": I can only recommend Ms ARNAUDO's qualities in full: her commitment, her rigor, her management, her follow-up, and the positive results she achieves.
- "Career Referent, Ms. GIORDANO": Ms ARNAUDO is dynamic and determined. She seems to be afraid of nothing and ready to accept any challenge. She takes problems head on and to find solutions.
- Saved my mother from probable death due to a nursing home without a doctor, without consistency
- Recognized as an effective practitioner, I assume 4 roles: Facilitator and Coordinator of solutions networks, Caregiver, Controller of the Account Management Tutor, Communication with Judge
- Neighbor watchdog with police, monitor the behavior of 9 homes for regulatory compliance
- Personal figure @Bell: \$ 3.628.800 million gross sales / 18 months inbound & outbound calls
- Companies with 2 to 45,000 employees, +22,000 customers personally handled in marketing
- TopNotch CRM marketing campaigns @TourismeQuebec @CTVMontreal @OSMconcerts
- Partnerships: General Electric Quebec, Air Canada, Outgames Montreal, Image+Nation Montreal
- Highly appreciated by 94% of prospects and customers (many markets) for my organic connection
- Advisor to 3 independent advisors
- Validated for 1 year by the Office of the Commissioner of Lobbying of Canada (Multimedia) in Ottawa
- Competitive intelligence, legal watch, health & wellness watch, ICT convergence and content
- Found \$ 250.000 in operating grants (my non-profit organization + 1 company)
- Local and national press relations on cultural, marketing, and political issues. 185 VIPs met
- Broadcast by @CBC 'Montreal Fashion Week' and @CTVMontreal News
- Media Guest: Montreal International Multimedia Market, Quebec Cinema Jutra Awards Montreal, Monte-Carlo Television Festival, Montreal Fashion Week, Cannes-Riviera MIDEM
- Radio show project submitted to the Montreal Radio, Television, and Cinema Authors Society
- Published: 'Journal Montreal', 'Elle Quebec', 'Chatelaine', 'Nice-Matin in the Economic Notebook', and +
- 850 hours of live hosting, covering architecture and Paris City Hall (2 programs, including 1 production)

Professional occupation

2023-2026	France • Surrogate Guardian
2019-2026	France • Nursing & Life assistant for mother in precarious health (Union council 2 years)
2016-2018	France • Curator
2016-2017	France • Master's exam supervisor at EDHEC and IPAG Business Schools
2013-2015	Canada • Career change, Skills assessment, Psychology sessions
2010-2012	Canada • CRM agent (#GQ Guide #Entre-Elles @shrinershosp @Moneris)
2009	France • HR at the Coutances City Hall
2006-2008	Canada • CRM Agent, Team Motivator for 2 x 15 CPS Communications agents (@Bell)
2005	Monaco • Advertising and Publication Advisor (Monaco-Communication)
2003-2004	Canada • CRM Agent, 24/7 Hotline, USA-Canada Zone and telesales (@Visa @Rogers)
1999-2002	Canada • Self-Employed, Web Publishing Partnership Development (Notoriety)
1998	Canada • http://www.companylisting.ca/Grace_ARNAUDO/default.aspx
1997	Canada • PRESS Researcher with Vidéotron-cable TV9
1995-1996	Canada • Advertising consultant with the Canadian Fashion Network Guide
1994	Canada • Fundraising agent for Greenpeace for the protection of the Simon Fraser River
1989-1992	France • President of a Telematics NPO (A.U.M at the Sophia Foundation)
1987-1988	France • PRESS Host-Director on 95.2 FM co-prod Centre Pompidou
1987	France • Administrative Officer, Prefects Lounge at the Ministry of Public Security
1986	France • PRESS Cultural Attaché at the Nice Riviera City Hall

Higher Education

1986-87	Sorbonne V University in Paris: Independent Auditor BA Major Sociology, Minor Language
1998	University of Quebec in Montreal: Independent Auditor Master 1 Media Concentration
2009	AFPA Public Training in Coutances: DCS Management of SMEs ± 65 people
2016	Digital Active Google: Digital Marketing Fundamentals